



## **AMF – Company Profile**

For decades AMF has been among the leading manufacturers of performance ceilings in Europe and has sales offices on all five continents.

In 1963 the production lines of the ATEX works for the manufacture of wood-fibre insulation boards were changed to work with non-flammable resources of mineral origin with the subsequent production of mineral boards with their physical properties of fire protection, noise protection and hygiene. This section of production was then separated from ATEX in 1970 and founded as a mineral-wool product based factory in its own right. In 1985 it finally separated entirely from ATEX through the purchase of the land, buildings and machines by the Holzhäuer family and continued as an independent private limited company under the management of Mr. Eduard Hable.

The well known and market leading plasterboard and insulation manufacturer Knauf Gmbh acquired 50 % of the company by the purchase of the shares of two of the shareholders (daughters of Mr. Holzhäuer) in 1995. The remaining 50 % remained in possession of the Suarez-Holzhäuer family in Spain.

1996 saw the commencement of the biggest investments since the founding of the company. The annual production capacity was enlarged to 26 million m<sup>2</sup> by the commissioning of an eight-storey dryer. The finishing lines were increased in number to a total of three and an additional manufacturing line was commissioned for special products. This put AMF in a position of utilising the most up-to-date process technology in a closed factory-water circuit – together with environment-friendly energies and resources, such as natural gas and biosoluble mineral wool.

1997 saw further enhancements site logistics. Much of this came about by the purchase of further land and the entire company site was now accessed by the construction of a new bridge. The external logistics area was enlarged and a 6,000 m<sup>2</sup> warehouse was placed at the end of the production lines, parallel to the addition of a further storey on the administration building.

On June 1<sup>st</sup> 2002, Knauf Gmbh acquired the remaining 50 % of AMF shares from the Suarez family and is now the sole shareholder of AMF. In July 2002 AMF was able to buy the land and buildings of the former ATEX works after ATEX ceased production and closed. The purchase of this land enabled AMF to commence investment of some €55m in developing the site to become one of the most modern and environmentally friendly of its type in Europe.

During April 2003 work began to demolish old ATEX buildings, and construction of new halls to house new machinery. The first section was the construction of the raw board line with an 8-level dryer of some 160m length. Following immediately after was the installation of the new finishing line for edge detail and surface treatment. Production test runs started in July 2004 and in January 2005 the second production line was fully commissioned.



Work on The AMF Forum commenced mid-2005 to present the new generation of ceilings to AMF's customer base. Three modern training rooms, a cafeteria and a 900 m<sup>2</sup> function hall are integrated in The AMF Forum. The AMF Forum serves as a meeting point for the industry, continually featuring as the venue for customer and architects seminars, installation trainings and marketing events.

Early in 2006 the project of widening the product range still further was started through a further investment of €15m. This project entails two finishing lines: one line for special products with a line length of 350m in the existing hall next to the new finishing line for standard products, and a laminating line of some 125 m length for special surfaces. For the latter, an extension by some 1000m<sup>2</sup> of existing covered space will be necessary. Installation of both lines begins in October 2006 with full commissioning expected for early 2007.

AMF works continuously on the development and advancement of its product range. New products must be marketed in ever shorter cycles. The comprehensive range of performance ceilings was enlarged by Safety Products for application in fire protection and by Comfort Products for special requirements in climate and acoustics. Lifestyle-Products are the current trendsetters in ceilings architecture and the Hightech-Programme is the new definition of performance ceilings in media technology. AMF has the ceilings technology for the present and for the future.

Since 1985 the number of staff has increased from 80 to about 250, the productivity has been raised by 30 % and the turnover by around 400 %. Today, AMF exports over 70% of what it produces and is one of the most significant manufacturers of high-density mineral wool tiles and performance ceilings worldwide. Sales are handled by more than 20 company-owned sales subsidiaries and representatives in more than 60 countries worldwide.

Due to the location of its headquarters in Grafenau, an area of outstanding natural beauty, AMF is committed to environmentally-friendly manufacture of safe products. Motivated staff are the company's greatest asset and have played a major role in its positive development. AMF also actively participates in the cultural and social life in Grafenau.

**AMF-subsidiaries and representative offices:**

Belgium, Bulgaria, Brazil, China, France, United Kingdom, Italy, Baltic States, Greece, Turkey, United Arab Emirates, Austria, Poland, Romania, Russia, Slovakia, Slovenia, Spain, Czech Republic, Ukraine, Hungary, Yugoslavia.